

AUGUST 24, 2016

CARE ASSIGNS 'CARE A+' RATING TO THE NCD ISSUE OF EQUITAS FINANCE LIMITED

Ratings

Facilities	Amount (Rs. crore)	Ratings ¹	Remarks
Non-Convertible Debenture Issue (Proposed)	500 (Rupees Five Hundred Crore only)	CARE A+ [Single A Plus]	Assigned

Rating Rationale

Equitas Microfinance Limited (EMFL) along with Equitas Housing Finance Limited (EHFL) is being merged with Equitas Finance Limited (EFL). Subsequently EFL will be converted into Small Finance Bank. Hence, CARE has taken combined view of EMFL, EHFL and EFL while arriving at the ratings of EFL. The ratings assigned to the long term debt instruments of EFL continues to factor in the fresh capital infusion in EMFL & EFL and the improvement in the business risk profile arising from product/portfolio diversification on account of merger of the three entities.

The ratings also factor in the experience of the founder and senior management team, demonstrated equity raising ability of the Equitas group, comfortable capital adequacy levels, comfortable asset quality and profitability levels. The ratings also take note of transition from NBFC to Small Finance Bank (SFB).

The ratings are constrained by the geographically concentrated portfolio, low seasoning of portfolio originated in the new business segments in EFL and moderately diversified funding profile. Going forward, ability of the company to diversify its portfolio across geographies, maintain asset quality in all segments and effectively manage transition from NBFC to SFB will be key rating sensitivities.

Background

Equitas Finance Limited (EFL) is a non-deposit taking systemically important Non- Banking Finance Company. The group was founded by Mr.P.N.Vasudevan. EFL is the wholly owned subsidiary of Equitas Holdings Limited (EHL). The other wholly owned subsidiaries of EHL include Equitas Micro Finance Limited (EMFL, rated 'CARE A+') engaged in Microfinance, Equitas Housing Finance Limited (EHFL) engaged in housing finance and Equitas Technologies Private Limited (ETPL) engaged in freight facilitation business.

EFL commenced vehicle finance business in June 2011 and is primarily into used Commercial Vehicle (CV) financing and lends predominantly to SRTOs (Small Road Transport Operators) and FTUs (First Time Users). The company has entered into SME loans and Loan against property during FY14. EFL is currently operating in 136 branches spread across 14 states of India primarily concentrated in Tamil Nadu which accounts for 49% of AUM as on March 31, 2016. As on March 2016, the company had AUM of Rs.2,597 crore which primarily comprises vehicle finance (VF) of 58.14%, SME loans of 32.19% and Loan Against Property (LAP) of 9.66%. EFL had AUM of Rs.2,859 crore as on June 30, 2016.

In September 2015, Reserve Bank of India (RBI) granted in-principle license of a Small Finance Bank (SFB) to EHL. The in-principle license is valid for a period of 18 months. One of the conditions stipulated by RBI for conversion into SFB is merger of three of its subsidiaries namely, EMFL (Micro finance entity), EFL (Vehicle Finance entity) and EHFL (Housing

¹ Complete definition of the ratings assigned are available at www.careratings.com and other CARE publications

Finance entity). As part of this EMFL and EHFL will be merged with EFL. Subsequently, EFL will be renamed to 'Equitas Small Finance Bank'. Respective boards, creditors and High Court of Madras have approved the merger. The effective date of merger would be one day prior to start of SFB banking operations. RBI has granted the final license to start SFB on June 30, 2016. The SFB operations are expected to start by Q3FY17.

During FY16, EFL registered PAT of Rs.85 crore on a total income of Rs.476 crore as against PAT of Rs.34 crore and total income of Rs.296 crore during FY15. During Q1FY17, EFL generated PAT of Rs.21 crore on a total income of Rs.147 crore.

Analyst Contact

Name: Mr. P. Edwin Irudayaraj

Tel: 044-28490876

Cell: + 91 99402 03610

Email: edwin.raj@careratings.com

****For detailed Rationale Report and subscription information, please contact us at www.careratings.com**

CARE has classified instruments rated by it on the basis of complexity. This classification is available at www.careratings.com. Investors/market intermediaries/regulators or others are welcome to write to care@careratings.com for any clarifications.

Disclaimer: CARE's ratings are opinions on credit quality and are not recommendations to sanction, renew, disburse or recall the concerned bank facilities or to buy, sell or hold any security. CARE has based its ratings on information obtained from sources believed by it to be accurate and reliable. CARE does not, however, guarantee the accuracy, adequacy or completeness of any information and is not responsible for any errors or omissions or for the results obtained from the use of such information. Most entities whose bank facilities/instruments are rated by CARE have paid a credit rating fee, based on the amount and type of bank facilities/instruments.

In case of partnership/proprietary concerns, the rating assigned by CARE is based on the capital deployed by the partners/proprietor and the financial strength of the firm at present. The rating may undergo change in case of withdrawal of capital or the unsecured loans brought in by the partners/proprietor in addition to the financial performance and other relevant factors.

CONTACT**Head Office Mumbai****Mr. Saikat Roy**

Mobile: + 91 98209 98779

E-mail: saikat.roy@careratings.com

Mr. Amod Khanorkar

Mobile: + 91 98190 84000

E-mail: amod.khanorkar@careratings.com

CREDIT ANALYSIS & RESEARCH LIMITED

Corporate Office: 4th Floor, Godrej Coliseum, Somaiya Hospital Road, Off Eastern Express Highway, Sion (East), Mumbai - 400 022

Tel: +91-22-6754 3456 | Fax: +91-22-6754 3457 | E-mail: care@careratings.com

AHMEDABAD**Mr. Mehul Pandya**

32, Titanium, Prahaladnagar Corporate Road,

Satellite, Ahmedabad - 380 015

Cell: +91-98242 56265

Tel: +91-79-4026 5656

E-mail: mehul.pandya@careratings.com

BENGALURU**Mr. Deepak Prajapati**

Unit No. 1101-1102, 11th Floor, Prestige Meridian II,

No. 30, M.G. Road, Bangalore - 560 001.

Cell: +91-9099028864

Tel: +91-80-4115 0445, 4165 4529

E-mail: deepak.prajapati@careratings.com**CHANDIGARH****Mr. Sajan Goyal**

2nd Floor, S.C.O. 196-197, Sector 34-A,

Chandigarh - 160 022.

Cell: +91 99888 05650

Tel: +91-172-5171 100 / 09

Email: sajan.goyal@careratings.com

CHENNAI**Mr. V Pradeep Kumar**

Unit No. O-509/C, Spencer Plaza, 5th Floor,

No. 769, Anna Salai, Chennai - 600 002.

Cell: +91 98407 54521

Tel: +91-44-2849 7812 / 0811

Email: pradeep.kumar@careratings.com

COIMBATORE**Mr. V Pradeep Kumar**

T-3, 3rd Floor, Manchester Square

Puliakulam Road, Coimbatore - 641 037.

Tel: +91-422-4332399 / 4502399

Email: pradeep.kumar@careratings.com

HYDERABAD**Mr. Ramesh Bob**

401, Ashoka Scintilla, 3-6-502, Himayat Nagar,

Hyderabad - 500 029.

Cell : + 91 90520 00521

Tel: +91-40-4010 2030

E-mail: ramesh.bob@careratings.com**JAIPUR****Mr. Nikhil Soni**

304, Pashupati Akshat Heights, Plot No. D-91,

Madho Singh Road, Near Collectorate Circle,

Bani Park, Jaipur - 302 016.

Cell: +91 - 95490 33222

Tel: +91-141-402 0213 / 14

E-mail: nikhil.soni@careratings.com**KOLKATA****Ms. Priti Agarwal**

3rd Floor, Prasad Chambers, (Shagun Mall Bldg.)

10A, Shakespeare Sarani, Kolkata - 700 071.

Cell: +91-98319 67110

Tel: +91-33- 4018 1600

E-mail: priti.agarwal@careratings.com

NEW DELHI**Ms. Swati Agrawal**

13th Floor, E-1 Block, Videocon Tower,

Jhandewalan Extension, New Delhi - 110 055.

Cell: +91-98117 45677

Tel: +91-11-4533 3200

E-mail: swati.agrawal@careratings.com

PUNE**Mr. Pratim Banerjee**

9th Floor, Pride Kumar Senate,

Plot No. 970, Bhamburda, Senapati Bapat Road,

Shivaji Nagar, Pune - 411 015.

Cell: +91-98361 07331

Tel: +91-20- 4000 9000

E-mail: pratim.banerjee@careratings.com

CIN - L67190MH1993PLC071691